MOTUEKA GOLF CLUB ANNUAL GENERAL MEETING 7pm - 6th November 2023

Present: Peter Cederman, Emily Greenhough, Peter & Shona Johnson, Rex Edwards, Chris & Sharon McGeown, Jon & Becky Gammon, Meredith Rayner, Irene & Kevin Fell, John Neal, Lloyd Goodall, Diane Strong, Yvonne Stevenson, Peter McCann, Diane Enoka, Bryan McKay, John Frater, Bernard Walsh, Christine Horridge, Mike Inwood, Todd Hamilton, Linda & Andy Chew, Robyn & Ivor Hawker, Michael Hay, Bruce Miller, Fay & Wayne Lloyd, Alison McMillan, Sandy Lepine, Kevin Beach, Liz Martin, Daryl Graham, David Thomas, Grace Latimer, Rob Guild, Pete Tudberry, Ralph Meikle, Donna Mitchell, Geraldine Taylor, Jacquie Martin, Frik & Jenny Van Heerden, Peter & Caroline Fitzgerald, Bernie Hedges, Paul & Evelyn Hay, Sue Park, Daph Hamilton, Barrie Walker, Bill Agnew, Colin Pretty

Apologies: Anne Lawrence, Roger and Liz Hall, Ian Shirley, Geoff Blois, Bob Anderson, Keith Dowie, Grant Thorn, Jocelyn & Brent Thomson, Robyn Frater, Derryn Hedges, Tania Appelman, Geoff Park, Sally Jones

Moved: Grace Latimer Seconded: Shona Johnson Carried

Bereavements: The President asked all members to take a moment silence to remember those past members who have passed away during the past year: Murray Hamilton, Alex Fairgreive, Jan Zealand, Gary Congdon, Keith McFarland, Ian Buchanan, Marcus Forsyth, Arnold Cross

Minutes: The Minutes of the previous Annual General Meeting having been posted on the Notice Board for 3 months and on the Motueka Golf Club website following the meeting held on the 7th November 2022 be taken as read and moved to be a true and correct record.

Moved: Peter Cederman Seconded: Paul Hay Carried

Matters Arising:

(Daph Hamilton) – Update on the Freyberg tournament held last year. (*Peter Johnson*) I have only heard wonderful feedback from the tournament. In financial terms we spent approximately \$1,230 which was mainly on volunteers lunches and we had an income of over \$12,000 so a very profitable week (this didn't include what was purchased at the bar). It was a significant benefit having all the volunteers. (Chris McGeown) Thanks to Peter Johnson for pulling it off so successfully.

<u>Presidents Report – (Peter Cederman)</u>

This year has slipped by very quickly and has been challenging financial with inflation running high.

Again Nick, Ian, Steve have done a magnificent job with the course. The feedback we get from players is always very positive, although you always get complaints about the bloody trees. We still strive to be the friendliest club in the top of the south.

The first contact a visitor has is with Rob and Jen who do a wonderful job and we get great comments on how helpful they are. Peter and Shona also greet a lot over the year.

Once again a huge thanks to all the committee members who give up there time to run the club.

A special mention to Rex who has had to deal with all the problems with the computers and other issues.

Also Chris, Bruce and Ron, thanks for the great work over the year.

Stan. Bernie and Donna in the match room.

A huge thanks to Emily, you make my job so much easier.

We have a wonderful club and I hope we can keep making it better for everyone. Thank all the sponsors wonderful part of the club and I urge you to support them.

Good golfing and I will see you on the course over the next year.

Peter Cederman moved the adoption of the President's report - Seconded: Frik Van Heerden Carried

Greenkeepers Report - (Nick Van Leuween) -

Thanks to the helpers, woodies, toilet cleaners and management for supporting us. A great 12 months out on course with the weather almost on our side for most of it. We have continued to improve drainage around the course with our coil and pea gravel drains. This has allowed us to get back out mowing a lot quicker and also back playing with less damage to these areas, there will be a continuation of this as conditions and time allows. There has been a fair bit of work done up at 10 pond and 11 tee to make this visually tidier and easier to maintain. I think it looks great now that its almost complete, a massive thanks to the woodies and Friday men who funded this project. Our goal each year is to keep the course as playable as often as we can with little disturbance to play. I think we are doing that 95% of the time bearing in mind that renovations are something that need to happen to keep the turf healthy and happy. This year we are going to create a turf nursery next to the 12th green to allow us to do projects like levelling tees and replacing with new turf. This area will be a compulsory drop area. This will mean there is very little impact on play and is also great if there are any areas that get damaged. Steve has now been with us for almost two years and has fit in really well, he is smashing through his second year of his apprenticeship and is great to have on board. Over the last two years there has been a huge spike in pricing for products we use on and off the course, This has really made some of the decision making guite tough with regards to what we keep and what we leave out of a programme. I am sure this will continue to be an issue going forward and one the management will need to consider when subscriptions are talked about. All and all, happy with how we are tracking and looking forward to the up and coming summer.

(Geoff Milnes) When are the next major mower or tractor replacements due. *Around 2 years away.*

(Paul Hay) Did you think about building a new green and using the old green for a nursery? No we didn't think of that

(Alison McMillan) – On behalf of the ladies thank you and congratulations for all your work.

Nick Van Leeuwen moved the greenkeepers report be adopted – Seconded: Barrie Walker Carried

Financial – (Chris McGeown)

<u>Acknowledgements</u>

Before speaking to the financial statements I'd like to take a moment to acknowledge everyone that plays a part in tracking and reporting the Club's financials:

 David Cairns for his vision and work in modernising the Club's systems to enable us to maximise the full benefits of the DotGolf system

- Rex, Ron, Bernie and Emily for their daily work in keeping the books on track
- Rex for his role as Membership Co-ordinator and Club Administrator
- Shona, Evelyn and sometimes Yvonne for doing the weekly banking
- Lastly, the various people that man and woman the match room and pull together the end-of-day till reconciliations

So all in all there is about 15 people as part of the wider finance and system team, strong volunteer culture we have at the club.

Statement of Cashflows

The profit statement is now more focused on the accounting result. While this is a change from previous years it is on the advice of our Club's accountants. For those keen to understand the cash movements please refer to the Statement of Cashflows as part of the annual report. This statement records the "ins and outs" for the club's trading bank accounts. Term deposits are shown separately.

What this shows is that:

- From operations the Club increased its bank balance by \$52,952 (last year \$65,719)
- The club spent \$148,407 on car park improvements and moving electrics underground, the purchase of the new tractor and cutting unit, upgrading the match room and the purchase of the electric greenkeepers cart.
- The club reduced it's term investments by \$20,000
- The club holds on deposit by members approx. \$10,000 in member accounts and approx. \$4,000 in prepaid subscriptions

Overall the reduction in cash balances was approx. \$60,000

Statement of Financial Position

The Club started the year with \$200,000 in cash reserves, \$100,000 set aside in the Adverse Events Fund and cash in trading accounts of \$163,763.

The Club has ended the year with \$180,000 in cash reserves, \$100,000 set aside in the Adverse Events Fund and \$101, 828 in the Club's trading accounts.

So overall a reduction in cash of approx. \$60,000.

For the first time we have recorded the cost of annual leave. The amount of \$28,290 is the value of the unused annual leave for paid staff. It is a rather large amount for a team of 4. So wanted to make sure it is recorded and them managed so a more reasonable level. Which would be about half of the current level.

The funds held for the Goodman Trust have not been used during the year.

Statement of Financial Performance

When speaking to the profit for the year the first matter to note is the inclusion of two one-off items for:

- Grant income of \$40,000
- Offset by the annual leave expense of \$28,000

We've prepared a diagram to help explain the movements in profit from 2022 to 2023.

The headline result is an improvement in profit from a loss of \$2,400 in 2022 to a small profit of \$6,431 in 2023.

While this is the level of profit the MC was budgeting for 2023 it is fair to say that the roadmap to get there is full of ups and downs.

The primary reasons for this are:

 Better bar trading results of \$61,148 are approx. \$20,000 higher than last year primarily driven higher volumes of sales but also an improved gross margin from the price increases implemented late last year.

- Club tournaments resulted a \$29,530 surplus which is a reduced margin on last tear of \$35,551. The lower result is mainly from a lower surplus on the NBS Open – from lower entries and sponsorship
- Green fee income was slightly under \$120,000 for the year. A significant increase over previous years. There is approx. 2,700 full green rounds in the period.
- Subscription income of \$237,971 is approx. \$18,000 up on last year. The number of members in October 2023 is 461. On a full playing member basis the club is down approx. 25 players. Members have not renewed their membership for a large number of reasons. A few have mentioned the cost of playing golf but not specifically the increase.

What we have seen is the level of membership for some categories revert back to levels pre-COVID. Indicating that the growth in membership for some categories through that period isn't sustainable.

The information below shows the membership as at October each year going back to 2019:

- o End Oct 2019 410
- First Covid Lockdown Feb 2020
- o End Oct 2020 460
- Second Covid Lockdown Aug 2020
- o End Oct 2021 452
- o End Oct 2022 461
- o End Oct 2023 462
- Miscellaneous income of \$18,507 is up on last year by approx. \$8,000. This increase is due to the very successful Freyberg Masters event.
- Maintenance and course development costs of \$107,104 are \$11,000 above last year due to the higher cost of fertiliser and fuel.
- House expenses have increased with the full year impact of the catering retainer.
- With the employment of a 3rd greenkeeper and the annual remuneration reviews of the team staff costs have increased. This increase reflects the part-year cost of the 3rd greenkeeper for approx. 7 months. For the first time the annual leave owing at balance date is shown in the books and appears as a higher cost for staff in this years results.

19 Questions have been submitted already regarding the financial statement which most of these have been dealt with directly with the member who raised them.

(Bill Agnew) – Grants are down and what is our outlook for that? (*Peter Johnson*) I have been doing our grants and before now we had only been declined once, however we were declined twice this year. When we get declined they do not tell you why? I have been assisting two other organisations with grants and both were successful. With successful grants around \$300k in ten years I can only assume this is an outcome from what we have got in the past. I believe we will be successful again in the future, however it is a definitely more complex in a whole lot of ways.

Chris McGeown moved the financial report be adopted – Seconded: Bryan McKay

Carried

(Barrrie Walker) Vote of thanks to Chris for his explanation and terrific job of the accounts. You make it really clear what is going on, so thank you.

Subscriptions (Chris McGeown) -

As you are aware the management committee is proposing a 6% increase to all membership fees except juniors and social memberships from 1 April 2024.

2024-25 Subs

CATEGORY	2023-24	2024-25
Full Playing (FP) Member	\$840	\$890
FP 26 - 30 Years	\$555	\$588
FP 19 - 25 Years	\$330	\$350
Junior (Under 19)	\$70	\$70
Mid Week (non competitive)	\$715	\$758
Nine Hole Player	\$530	\$562
First Year Member 18 Hole FP (new to	\$680	\$720
golf – Conditions apply)		
First Year Member 9 Hole (new to golf -	\$430	\$455
Conditions apply)		
Summer/Winter Member (changeover	\$530	\$562
with daylight saving)		
Country Member (must be a full	\$530	\$562
member of another Club)		
Non Playing Member (Social)	\$50	\$50

A 6% increase has been applied across all categories except Junior and Social

The increase in subscriptions is part of a package of initiatives being considered by the management committee primarily driven by the cost pressure due to inflation and the investment the club needs to make in capital expenditure over the next 3 years.

The management committee are also, and have been for a number of years, guided by the members input into the clubs strategic plan. This documents sets out the clubs intentions for the next 3 years and the financial parameters which inform the management committees execution of the strategic plan. More on this soon.

Excluding depreciation the costs to run the club are now approx. \$650,000 per annum. Inflation is forecast to remain at or slightly above 5% for the next 12 months.

The full impact of inflation can be mitigated somewhat by making concerted efforts to hold of purchases in areas where the spend can be considered discretionary or controllable by the club. Such as repairs and maintenance for example.

The management committee assess that of the \$650,000 total costs approx. \$150,000 falls into the discretionary category and more impacted by whether we spend money at all rather than inflation.

That means that inflation will mostly likely increase costs by \$25,000. The thing about inflation is that its doesn't decrease costs ever! So, all things being equal, there is a permanent increase in the cost base of the club.

Add to this the one-off gain from running the Freyberg Masters and other one-off "cost savings" that won't be repeated next year cash profit is forecasted to decrease by at least \$40,000 per annum.

The increase is subs is forecast to generate approx. \$15k in extra revenue.

There are other price levers the management committee can pull and these are being considered by the new incoming committee. But for now the discussion relates to subscription fees.

So to summaries the numbers:

- Without any price intervention cash profit for the club is forecast to be approx. \$15k next financial year.
- There is a provision in the strategic plan of \$30k per annum for replacement of equipment and any unexpected costs
- That means that without price intervention the clubs bank balance will be lower by approx. \$15k next year.
- Over 3 years that at least \$45,000 less than now.
- Meaning that the club will be using some of its reserves if no price increases are made.

Two other key factors are relevant for you to know at this time:

- The club hasn't been successful in obtaining grant funding this year. So we are not
 counting on any further cash injections in the future. The club must now stand on its own
 feet to fund further investment in assets
- The cost of the clubs fixed assets is over \$1.1m based on the historical cost of the equipment. While most of the equipment is relatively new there will be a wave of replacement cost to come in the next 5-10 years.

Below is a table showing these movements:

Year	Cash profit	Capital	Closing balance	Comment
	(without price	expenditure	(including Adverse	
	increases)		Event Fund)	
23-24	\$15,000	(\$30,000)	\$370,000	
24-25	\$15,000	(\$30,000)	\$355,000	
25-26	\$15,000	(130,000)	\$240,000	Replacement
				tractor

The strategic plan says that the cash profit is to be \$60,000 per annum and that cash balances are not to drop below \$300,000 over the 3-year period.

As you can see the projections fall well short of those targets – without a significant change in revenues.

The management committee are members also.

No one of the management committee wants their subscriptions to increase, however, in the interests of the ongoing financial sustainability of the club for future generations the Management committee are proposing that subscription income for 23-24 increase by the rate of inflation 6%.

The management committee will also be continuing to review, in an orderly manner as it has always done, the level of services available to members across the board to ensure the best possible experience for members and the financial sustainability of the club.

Floor open for questions:

(Geoff Milnes) – I agree with keeping in touch with inflation, however 13.5% last year and proposed 6% increase this year will be close to 20% over two years. The increase last year was only partly to do with inflation. Majority of last years increase was to do with the extra staff to maintain the level of experience that we want. Its up to the management committee to "close the books" if we want to not use our reserves to run this club.

(Diane Enoka) – Looking at three years, are you envisaging increasing next year and so on, or is this a one off for the next three years? What is included in these numbers is just the increase for the next year, but you raise a good point, the members probably have to get their minds around inflation adjusted subscription fees for a while.

(Geraldine Taylor) – I would like to point out this on behalf of myself and not the 9 holers. I propose we don't increase subs, firstly thanks to Chris for his prompt reply to my queries. As Chris has said and he has told you under current liabilities that's \$9,579 is your members accounts so they are building up, I asked Chris if there was a policy regarding getting some of that money out, he tells me no there is no policy but the money is yours and you can have it at anytime, am I right Chris? go to Rex and he will put it in your bank account? There is a process, it is your money, there is a process to get it out. Also I heard and I'm not sure it if is true, if you loose your card it is going to cost you \$100 to replace it? This is incorrect, it will cost you \$10. Now to the sub increase, firstly last year the subs were increased \$100 for the 18 hole members and pro-rata over other categories, as Chris has told his estimated sub income will go up \$35-40k, what did it go up by? \$18k and membership numbers have decreased. The first time in several years no matter what we are told I maintain one of the reasons for this was the large increase in subs last year, the figure that Chris gave you before is at the end of October, at the end of August which is our balance date subs the previous year was 450, as I understand this year it is down to about 425. Secondly why I do not think you need to increase subs is we made a surplus of \$61,886.00 before depreciation which is a non cash item and despite inflation and all the fear we are told about it, at balance date we had \$382,000 in the bank which is more then enough to cover our capital commitments for the year, I have looked at the strategic plan, this year we are planning on spending \$15k for a new storage shed, \$20k on a new chiller for the bar and a few other odd things. Thirdly this last year we spent \$147k on capital items which I acknowledge is great and a \$47k grant for the tractor but even with all that and several other things we still ended up with \$382k in the bank. Now Chris has said that we need to comply with the members requirements to have at all times \$300k in the bank, I then asked when and where did you members say you need \$300k in the bank. Anyway, this year we have complied because we have \$382k in the bank. Finally a 6% increase in subs if we don't loose any members will generate approx \$14k worth of income, after the large increase last year I believe the goodwill of the members will be lost and that income can be found in other areas. The club will be generating more income from the storage shed and possibly the apartment above it, entries to the open tournaments could be increased by allowing 9 hole members as does Nelson, Totaradale and several other clubs in the district. And also I understand this year the NBS open was not so profitable so hopefully that will be remedied. Interest income is going to be higher by at least \$6k as we will have a full year of interest on our higher interest rate on our term deposits and as Chris has acknowledged this year some creative accounting was used to increase wages by an accrual of \$28k, fine they did that, but please understand this is a one off effect in this year accounts, next year it will even itself out, I don't want to blind you with science but there will be the reversal of that accrual of the next lot coming up. Now I feel passionately, if we had only broken even before depreciation instead of making \$60k and the bank account diminish significantly then it would be a different matter but that hasn't happened, so I urge you to say this year, No to the increase in subs and retain the goodwill of the members (Chris McGeown) Nothing that we have seen in members not renewing says the loss of members is to do with pricing and subs increase. Rex confirmed that zero people have said that. So I struggle to see the correlation and reason, sure membership is down, but there is no correlation with that event and putting our subscriptions up. The Subscription fee increase last year was to combat the increase in staff numbers and inflation. This year the club needs to keep pace with inflation. I will highlight the difference between thinking about only next year vs thinking into the future. If this club only had one year of existence to go then I would agree, don't put the subs up, but we don't. This is an enduring club for generations. Such a great

asset, a Small contribution from members at this times existence will protect it against inflation. The club is most likely to still use some of its reserves. We will be monitoring the cost of purchases and at some point might have to trigger additional price increases.

(Liz Martin) Earlier you asked who wants a zero increase in subs and you asked for a show of hands and no hands were raised. No hands increased. Why are we talking about a zero increase given we have already illustrated that most realise there has to be an increase.

(Geoff Milnes) – Firstly congratulations to Chris and Pete for a great presentation, a very comprehensive presentation and to the rest of the committee for a great year. I have personally battled with 13.5% last year and a proposed 6% this year, in my thinking I like to balance importance in growing and retaining members, the points that Geraldine made are are correct and that is the bit I struggle with. The last two years we have made \$53k and then \$61k, and our reserves, yes they have dropped from \$460k to \$380k but they are still substantial, and we did have \$140k of capital expenditure last year so in my mind I have battled with the 6% increase. I would like the committee to still make sure they consider the balance in retaining and growing membership, which there has been a shrinkage last year and I would hate to see it fall. Keep that in your mind when you look at this increase.

(Jon gammon) – Our subs even with a 6% increase compare very favourable with other comparable clubs in the area, not that that is a reason to increase. I think 6% is not enough. \$60K cash surplus needs to pay for our capital expenditure over a period of time. Chris has pointed out original cost \$1.2mil in replacement cost over a ten year life, that is \$100k per year. If we were able to make \$60k per year cash profit, how will we renew the machinery? We have to work all of that out. Physiologically, yes you can go with zero increase, but we are a business and any business that ignores inflation is heading for the dust bin. You cannot get into the mindset once you say no increase one year that is what members expect next year and the year after.

(Alison McMillan) – when I came here 5 years ago, I was a country member and then joined as a full member, I was amazed that is stayed at \$740 for as long as it did. I wondered if back then if we had slight increases you would reach what you are aiming for and it would be less painful for some people. We are very lucky for what we get for our subs. (*Diane Strong*) I did suggest a few years ago minimal increments annually and it didn't pass.

(Peter Johnson) - We are not talking about \$380k, we are talking about \$280k. \$100K is locked into adverse account for if we are hit with cyclones or winds. Two observations, Shona and I have spoken to more green fee players on this course apart from Rob, we now have a reputation of being one of the best country courses in NZ, We are in a position that people are coming here as a destination to play Motueka. This afternoon I had a Candadian couple drive up from Christchurch and I asked, why Motueka, There reply was "we were told we had to come here and play Motueka". \$120K in greenfees is the highest they have ever been. Tomorrow Rex and I are hosting 28 people from Royal Wellington, they are coming here because they have been recommended by a member to play Motueka. That is the Benefit we get for maintaining the top class course which is what we have. A graphic example of costs, last week Nick walked in with box, we have got 400 sprinklers on this course that have been there 20 years, so they now require maintenance. There is a cost that is hidden in our future that we are going to have to face. The choice is we do nothing and go backwards or you go with what management are proposing.

(Donna Mitchell) - It would be helpful if you have a suggestion, put it forward during the year as oppose to the end of the year when everyone is is trying to form an opinion. It would be useful if you recommending we don't put an increase up, come up with some suggestions as to what we can do instead. I have done some research on the match committee competitions for the last five years and not a single competition has increased in price for entry in over 5 years. We have been sitting as status quo for a wee while and inflation doesn't roll over for anyone. If we don't do it, we are going to loose the money in the bank in three years time and wont be able to play golf on a course in this condition.

(Daph Hamilton) – Have you taken into account you are going to be earning more interest this year on term investments, will there still be bar increases? (*Chris*) there is about 30 different price points in various ways we can generate income within the club. In terms of trying to pull a budget together, the committee is looking at all of those 30 different ways, as well as stop spending as much. It is about maintaining financial health of the club.

Chris McGeown moved we increase 6% all membership subscriptions with the exception of Junior and social categories from 1 April 2024. Seconded: Paul Hay Carried.

Constitution Changes-

Add new membership category

(3)(a.ii) <u>First Year 9 hole Members</u> – for people who have not previously been an affiliated member of a golf club or are returning after an absence of seven years or more.

- (3)(j) Remove Kiwi Learner Members Category
- (3)(k) Remove Non Club Day Members Category

Visitors and Guests – Remove wording and replace with "Green Fee players are welcomed on the course, at times determined by the Management Committee. Green Fee charges will be determined by the Management Committee from time to time. The charges are to be displayed in the Match Room and Club House and on the website. Once a Green Fee charge has been paid, the player is entitled to all club member benefits for that day (this includes access to the club bar). The only exception is entering into club trophies unless it is an open tournament."

- (5). Remove The Club Membership Convenor and replace with Club Administrator
- (5). Change Elected Officers shall hold office until the club closing day to read "shall hold office until one week after the annual general meeting".
- (14). Remove membership secretary and replace with Club administrator
- (16) Remove 30th and Replace with 1st

Sue park moved the above changes be made to the constitution Seconded B Walsh Carried

(Geraldine Taylor) – I agree with all those changes but there is one thing, it was discussed the May management, Peter Johnson acknowledged his role as ambassador and agreed it was approved hastily and he thought it should be formalised, which I tend to agree so he should be entered under the non-elected members, Peter also gave a job description he thought should be included in the operations manual. It is recorded in those minutes that the management committee agreed that the proposed changes to the constitution to be made at this years AGM

and to change the operations manual, so I am some what confused that the management committee in their minutes of May should be true to add the club ambassador to the non-elected positions of the club. Also all the accounts payable by the club at the moment says they should be paid by cheque and I'm pretty sure it should be internet banking. So my questions is if a procedure is agreed to at a management meeting why was it not followed. (Chris) Management committee can equally change its mind after it makes a decision, so part of that thinking is to do with the huge raft of changes to the incorporated societies coming through next year, this club has a significant job to do with its current constitution to make it comply with the incorporated societies act 2022. Guidance from NZ Golf is that if you are going to change a constitution before then, make it minimal, don't go changing things that don't need to be changed, because they could change again. Next years AGM you wont just have 5 or 6 amendments, you will have a whole constitution to wade through, the management committee thought the governance of the club and anything associated with governance is best tackled then, not earlier. We have spoken with Peter Johnson and he understands, there is also significant liabilities attaching to people who serve on incorporated societies act, different to what they have now, so what we didn't want to do was to include a role in the constitution that may or may not be impacted with that new liability requirement ahead of time. (Ron) Peter's role is formally recognised and is in the operations manual.

ELECTION OF OFFICERS

President	NOMINEE Peter Cederman	PROPOSED BY S Dixon	SECONDED L Moses
Vice President	Bruce Miller	P Cederman	B Hedges
Club Captain	Daryl Graham	B Miller	K Dowie
Vice Captain	Chris McGeown	P Cederman	B Miller
Ladies Captain	Sandy Lepine	G Latimer	D Mitchell
Ladies Vice Captain	Meredith Rayner	S Park	S Lepine
Match Chairperson	Donna Mitchell	P Vincent	D Graham
Match Vice Chair	Mike Inwood	B Miller	P Cederman
Match Committee	Dennis Wright John Inglis Todd Hamilton Rebecca Gammon Andy Tasker John Neal Peter Johnson	R Guild D Mitchell A Tasker J Martin D Mitchell M Inwood D Graham	E Greenhough M Inwood D Mitchell R Miekle R Guild K Dowie A Tasker
House Chairperson	Ron Noordijk	P Cederman	C McGeown
House Vice Chair	Shona Johnson	S McGeown	M Rayner
House Committee	Evelyn Hay Yvonne Stevenson	l Fell K Fell	R Gammon S McGeown

Rob Guild moved all above nominations be accepted

Seconded: Ralph Miekle

Carried

GENERAL BUSINESS

- (1) (Rex Edwards) I would just like to clarify the card replacement process. The cards that we got produced were done off shore and we cannot get individual replacements for those cards, however, what we are able to do is that the NZ company can produce cards that are slightly different but required a new setup cost, setup cost \$99 which the club is paying, the replacement card will be \$6.47 + GST and freight, the three members who have lost their cards so far are happy to pay \$10 and we have that process underway currently. The thing I have asked the company to do is to make the membership number more legible can we can see it.
- (2) (Paul Hay) I would like the incoming management or match committee to look at the possibility on club days we have some sheet or something written out and given to people that win prizes. At the moment it is just read out and put on their account. Any new members are not seeing the acknowledgement. It would be good to see the winners get up and get something instead of just sitting back. (Donna) There has already been a suggestion given in and it has been discussed, the other concern was is was this going to make prize giving too long, so we have to factor it all in.
- (3) (Grace Latimer) I have noticed over last few years on match committee, numbers of our vets and open mixed pairs have been going down, I am wondering how people feel if we invited 9 hole players into vets and mixed tournaments, mainly looking at getting more ladies. This would generate more income, it would hopefully encourage more to come along and have a go in our tournaments. (Mike Inwood) they are not financial to play in that grade and that is a club decision. (Peter Johnson) That is a good discussion but under our constitution rule 26 would need to be changed to do that.
- (4) (Alison McMillan) I just want to give some accolades to the ladies committee who do a great job, these ladies here do a great job and probably a lot of the Saturday men don't realise that and I just want to give some praise to them. The 9 hole ladies, Meredith and her team and Sandy and here team do a wonderful job for this club.
- (6) (Ralph Mieke) Can we look at having our club champs near the end of the season. *Donna, this has been addressed and will be in October next year.*
- (7) (Ivor Hawker) The printer, it is an embarrassment to the club. (*Rex*) there is nothing wrong with the printer, the problem is with the cards, the cards too thick, too high gloss and the fold in the middle. The printer is so sensitive and tries to grab 3 at a time. We have worked out what we need to change and improve. The printer has been working fine for the last 2 weeks. We have to get rid of a lot cards that have been pre-purchased.
- (8) (Sandy Lepine) Looking at the designated car parking area, why is the treasurer not recognised.

As there was no further business the President thanked everyone for attending and advised coffee, tea were available.

Meeting Closed 8.50pm